PHOENIX YACHTING

2012 Price List

Type		Name	Berths	Built	01.01.12 21.04.12	21.04.12 14.07.12	14.07.12 01.09.12	01.09.12 03.11.12	03.11.12 31.12.12	Base	Deposit
Hanse	350	Themis	*4 pax*	2008	1.350,00 €	1.630,00 €	1.730,00 €	1.670,00 €	1.460,00 €	Fethiye	2.000,00 €
Bavaria	36	Peter Pan	*6 Pax*	2004	1.180,00 €	1.450,00 €	1.550,00 €	1.490,00 €	1.290,00 €	Marmaris	2.000,00 €
Hanse	370	Delphin	*6 Pax*	2007	1.390,00 €	1.690,00 €	1.990,00 €	1.880,00 €	1.420,00 €	Fethiye	2.000,00 €
Hanse	375	Baba Yaga	*6 Pax*	2011	1.620,00 €	1.930,00 €	2.250,00 €	2.130,00 €	1.650,00 €	Marmaris	2.000,00 €
First	40.7	Boni Staf	*6 Pax*	2004	1.770,00 €	2.190,00 €	2.470,00 €	2.280,00 €	1.850,00 €	Marmaris	2.000,00 €
Dufour	40e	Tiburón	*6 Pax*	2011	1.940,00 €	2.460,00 €	2.720,00 €	2.570,00 €	2.110,00 €	Marmaris	2.000,00 €
Hanse	400	Fontessa	*6 Pax*	2006	1.590,00 €	2.180,00 €	2.390,00 €	2.250,00 €	1.810,00 €	Marmaris	2.000,00 €
Hanse	400	Aida	*6 Pax*	2007	1.590,00 €	2.180,00 €	2.390,00 €	2.250,00 €	1.810,00 €	Fethiye	2.000,00 €
Dufour	405	Ricarda	*6 Pax*	2010	1.770,00 €	2.400,00 €	2.620,00 €	2.470,00 €	2.010,00 €	Fethiye	2.000,00 €
Dufour	405	Leena	*6 Pax*	2011	1.770,00 €	2.400,00 €	2.620,00 €	2.470,00 €	2.010,00 €	Marmaris	2.000,00 €
Beneteau C.	411	White Pepper	*6 Pax*	2003	1.390,00 €	1.690,00 €	1.990,00 €	1.880,00 €	1.420,00 €	Fethiye	2.000,00 €
Bavaria	42	Luna	*8 Pax*	2000	1.590,00 €	1.990,00 €	2.320,00 €	2.250,00 €	1.650,00 €	Marmaris	2.000,00 €
Bavaria	42	Piri Reis	*6 Pax*	2006	1.490,00 €	1.980,00 €	2.150,00 €	2.050,00 €	1.690,00 €	Fethiye	2.000,00 €
Bavaria	42	Ambiente	*6 Pax*	2000	1.300,00 €	1.800,00 €	2.100,00 €	1.990,00 €	1.550,00 €	Marmaris	2.000,00 €
Dufour	425	Loreley	*6 Pax*	2009	2.000,00 €	2.460,00 €	2.770,00 €	2.720,00 €	2.090,00 €	Marmaris	2.000,00 €
Beneteau O.	43 F	Diva	*8 Pax*	2010	2.060,00 €	2.630,00 €	2.920,00 €	2.880,00 €	2.250,00 €	Marmaris	2.000,00 €
Bavaria	44	Shala	*8 pax*	2003	1.850,00 €	2.290,00 €	2.590,00 €	2.550,00 €	1.950,00 €	Fethiye	2.000,00 €
Dufour	45e	Pearl	*6+2 pax*	2012	2.500,00 €	3.290,00 €	3.510,00 €	3.340,00 €	2.650,00 €	Marmaris	2.000,00 €
Dufour	445	Ambiente V	*6+2 pax*	2012	2.400,00 €	3.060,00 €	3.410,00 €	3.240,00 €	2.550,00 €	Marmaris	2.000,00 €
Dufour	445	Pyrrha	*8 pax*	2012	2.400,00 €	3.060,00 €	3.410,00 €	3.240,00 €	2.550,00 €	Marmaris	2.000,00 €
Dufour	455	Thetis	*6 pax*	2006	2.050,00 €	2.700,00 €	3.050,00 €	2.950,00 €	2.100,00 €	Fethiye	2.000,00 €
Dufour	455	Phoenix	*8 pax*	2008	2.140,00 €	2.830,00 €	3.190,00 €	3.100,00 €	2.300,00 €	Fethiye	2.000,00 €
Beneteau O.	46	Iris	*6+2 pax*	2011	2.400,00 €	3.060,00 €	3.410,00 €	3.240,00 €	2.550,00 €	Marmaris	2.000,00 €
Hanse	470e	Elina	*6+1 pax*	2009	2.530,00 €	3.160,00 €	3.490,00 €	3.330,00 €	2.680,00 €	Marmaris	2.000,00 €
Hanse	470e	Brista	*6+1 pax*	2008	2.430,00 €	3.060,00 €	3.390,00 €	3.230,00 €	2.580,00 €	Marmaris	2.000,00 €
Hanse	470e	Vanilla	*6+1 pax*	2007	2.430,00 €	3.060,00 €	3.390,00 €	3.230,00 €	2.580,00 €	Marmaris	2.000,00 €
Bavaria	47	Mauritius	*8 Pax*	2002	1.750,00 €	2.390,00 €	2.710,00 €	2.650,00 €	1.990,00 €	Fethiye	2.000,00 €
Bavaria	49	Olivia	*10 pax*	2004	2.400,00 €	3.150,00 €	3.650,00 €	3.550,00 €	2.790,00 €	Marmaris	2.000,00 €
Beneteau S	50	Sennur	*6+2 pax*	2012	3.350,00 €	4.300,00 €	4.890,00 €	4.690,00 €	3.990,00 €	Fethiye	2.000,00 €
Beneteau O.	50 F	Philotes	*11+1 pax*	2010	3.250,00 €	3.930,00 €	4.570,00 €	4.410,00 €	3.820,00 €	Marmaris	2.000,00 €
Beneteau	50 C	Sunny / Acula	*11+1 pax*	2009	3.100,00 €	3.780,00 €	4.410,00 €	4.200,00 €	3.650,00 €	Marmaris	2.000,00 €
Beneteau	50 C	Axana	*11+1 pax*	2008	3.100,00 €	3.780,00 €	4.410,00 €	4.200,00 €	3.650,00 €	Fethiye	2.000,00 €
Beneteau	57	Farouche	*8+2 pax*	2006	4.260,00 €	5.760,00 €	6.350,00 €	6.170,00 €	4.950,00 €	Marmaris	*3.000,00 €*
Catamarans					01.01.12 21.04.12	21.04.12 14.07.12	14.07.12 01.09.12	01.09.12 03.11.12	03.11.12 31.12.12		
Athena	38	Goin Goin Gone	*10 Pax*	2002	1.990,00 €	2.470,00 €	2.990,00 €	2.850,00 €	2.290,00 €	Fethiye	*2.000,00 €*
Nautitech	40	Hermes	*10 pax*	2008	3.200,00 €	3.670,00 €	4.240,00 €	4.040,00 €	3.460,00 €	Marmaris	*2.000,00 €*
Leopard	4300	Sundowner	*8+2 pax*	2007	3.680,00 €	4.490,00 €	4.770,00 €	4.580,00 €	3.930,00 €	Marmaris	*3.000,00 €*
Nautitech	44	Nike	*10 Pax*	2009	4.090,00 €	4.990,00 €	5.300,00 €	5.090,00 €	4.370,00 €	Fethiye	*3.000,00 €*
Nautitech	47	Kassiopeia	*12 Pax*	2005	4.340,00 €	5.150,00 €	5.550,00 €	5.250,00 €	4.550,00 €	Marmaris	*3.000,00 €*
Nautitech	47	Calypso	*10 pax*	1998	3.200,00 €	3.670,00 €	4.240,00 €	4.040,00 €	3.460,00 €	Marmaris	*3.000,00 €*

Transitlog obligatory € 100,-- payable in cash at the base / zahlbar in bar an der Basis

EXTRAS: payable in cash at the base / zahlbar in bar an der Basis

Comfort Package		
Start Pack (Toilet Paper, Salt, Pepper, Dish Liquid, etc.)		
Bed Linen + Towels		Bettwäsche + Handtücher
Outboard + Petrol		Aussenborder + Benzin
Final Cleaning		Endreinigung
till 41'		125,00 €
42'-45'		155,00 €
> 46 + catamarans		175,00 €

Optional Extras		
Cleaning	100,00 €	Endreinigung
Outboard / week	60,00 €	Aussenborder / Woche
Bed Linen / set	8,00 €	Bettwäsche / set
Skipper per day	**130,00 €**	**(plus meals / Verpflegung)**

Racing Options		
Race Preperation	(obligatory for Race)	€ 100,-- / Charter
Genoa 105% on Hanse Yachts		€ 150,-- / Charter
Spi / Gennaker		€ 150,-- / Charter
Deposit/Kaution for Spi/Gennaker		till 40´ 2000,00 €
		from 41´ 3000,00 €
for some boats Race Upgrades on request		

One Way Fees		**One Way Kosten**	
From Marmaris to:		**From Fethiye to:**	
Bodrum	**250,00 €**	Bodrum	**200,00 €**
Fethiye	**200,00 €**	Marmaris	**150,00 €**
Finike	**350,00 €**	Finike	**300,00 €**
From Bodrum to:		**From Finike to:**	
Marmaris	**400,00 €**	Marmaris	**250,00 €**
Fethiye	**400,00 €**	Fethiye	**200,00 €**

Transfers	
Up to 4 Pax / per transfer	**Bis 4 Pers/ pro Fahrt**
Dalaman → Marmaris	**80,00 €**
Dalaman → Fethiye	**75,00 €**
Over 4 Pax / per person	**Ab 4 Pers / pro Per**
Dalaman → Marmaris	**18,00 €**
Dalaman → Fethiye	**16,00 €**
Transfers to other destinations on request	

Discounts	**Rabatt**
5% on second week	5% auf zweite Charterwoche
10% on third week	10% auf dritte Charterwoche
5% Early Booking (till 29.02.12)	5% Frühbucherrabatt
5% Boat Show	5% Messerabatt
Max. Discount: Cat´s 2x5%, Mono´s 3x5%	

Mooring fees outside of the yacht's base are to be paid by the client
Liegeplatzgebühren außerhalb des Basishafens müssen vom Kunden bezahlt werden

10 days charter on request
10 Tages Charter auf Anfrage

Prices and Yacht types are subject to change without notice — **Preis und Yachttypenänderung vorbehalten**

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